

Andrea Giovanni Pietro Berruto

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Education

Jan 2014 – Jan 2017 **English Law Degree**
LLB (Hons) International Commercial Law (accelerated), **High 2.1**
BPP Law School, London, UK.

Sep 2004 – Apr 2013 **Italian Law Degree**
Laurea Magistrale in Giurisprudenza, 110 e lode e menzione
University of Eastern Piedmont, Alessandria, Italy.

I studied part-time while managing my wine firm for seven years.

Dissertation: 'Free bargaining and dual-class stocks: considerations about the obsolescence of the principle "one share, one vote" following the reform of company law'.

Sep 1999 – Jul 2004 **Language High School Diploma, 100/100**
Institute of Secondary Education 'Saluzzo-Plana', Alessandria, Italy.

Legal experience

Jan 2021 – Ongoing **Founder, Karuna Ethical Blockchain Advisory, Milan, IT**

- Feasibility studies of cryptocurrency and blockchain projects requiring regulatory compliance.
- Analysis of tokenomics.
- IT consulting and development in relation to cryptocurrency and blockchain projects.
- Crypto-concierge services.
- Notarisation involving blockchain technology.

Apr 2019 – Dec 2020 **Associate, Annunziata & Conso, Milan, IT**

- Dealt with corporate law, banking law and financial law, with a special focus on collective portfolio management, investment services and activities, and derivatives law.
- Dealt with strategic blockchain and cryptocurrency projects requiring regulatory compliance in the FinTech sector.

Jan 2018 – Mar 2019 **Trainee Lawyer, Watson Farley & Williams, Milan, IT**

- Dealt with banking & finance matters (syndicated loans, private placements and regulatory issues) mainly in the renewable energy, maritime, transport, and real estate sectors.
- Gained relevant legal and commercial experience in asset finance and export finance (especially as to transactions supported by Italian export credit agencies).

- Sep 2017 – Dec 2017 **Trainee Notary, De Pinna Notaries, London, UK**
- Drafted notarial documents in English and Italian within very strict deadlines, consistently exceeding targets.
 - Assisted notaries and senior management with the notarisation and legalisation of legal documents.
- Sep 2013 – Sep 2017 **In-house Paralegal (part-time – remotely) – ‘PSsport sagl’, Lugano, CH**
- Assisted with the review and drafting of commercial contracts (including sale, agency, and distribution agreements).
 - Managed complex legal research and translation.
 - Delivered extensive project support during the extension of the company’s network of Tennis Academies in London.
 - Assisted the business development and marketing departments to enable a successful project launch in Barcelona.
 - Gained deep commercial awareness.
- Mar 2014 – Feb 2017 **President – BPP Law School, ‘Aspiring Solicitors’ Society’, London, UK***
- Managing a team of student representatives, I delivered bi-weekly presentations for students members, with a strong focus on the links between business and law.
- Mar 2017 **Networking event ‘Made in Italy’ – Houses of Parliament, London, UK**
- Mar 2017 – Mar 2017 **Italian Project Paralegal – Berwin Leighton Paisner, London, UK**
- Successfully managed the translation and document review of sub-concession agreements during a large-scale Italian legal document review.
- Mar 2016 **Networking event ‘Made in Italy’ – Italian Embassy, London, UK**
- Oct 2015 – Oct 2016 **Paralegal – South West London Law Centres, London, UK***
- Assisted Simmons & Simmons partners and associates with client interviews.
 - Drafted comprehensive attendance notes and drafted advice letters.
 - Considerably improved legal writing and note-taking skills.
 - Enhanced personal legal knowledge through the shadowing of legal professionals.
- Sep 2015 – Nov 2015 **Legal Internship – iStarter, London, UK***
- Assisted the in-house legal team with complex legal research in relation to private equity contracts, English employment contracts, and commercial leases.
 - Drafted legal documents pertaining to private equity deals (e.g. convertible notes).
- Jul 2014 – Jul 2014 **Barclays Legal Work Experience – Barclays Bank, London, UK***
- Shadowed the in-house legal team.
 - Won the 1st prize during a mock client pitch competition.
- Mar 2014 – Dec 2014 **Legal Volunteer – BPP Law School Pro Bono Unit, London, UK***

- Provided litigants in person with an administrative service that includes bundling and note-taking during their hearings.
- Gained a clear understanding of how civil litigation procedure works in practice.

Commercial experience

Jan 2005 – Dec 2011 **Sole Trader – Family wine business in Strevi (AL), Italy**

- Assisted in all aspects of the family wine business (legal, bureaucratic, accounting) during my legal studies.
- Developed new processes to assist with the day-to-day management of the business, considerably increasing sales in the process.
- Negotiated the key terms of commercial leases and drafted the relevant legal documents.
- Acquired a substantial understanding of the wine industry and deepened my commercial acumen.

Skills, achievements, interests, and miscellaneous

May 2017 **‘Joint highest mark in the Legal Research Module’, BPP University**

Jan 2015, 2016, 2017 **‘Outstanding Contribution to Pro Bono’ Award, BPP Pro Bono Unit**

Jul 2014 **Winner of the ‘Barclays Bank Client Pitch’, Barclays, London**

Languages **English** (fluent), **Italian** (mother tongue), **French** and **Spanish** (intermediate)

IT **Proficiency in Microsoft Office applications**

Interests

- Cryptocurrencies and Blockchain technology student. A firm believer of the application of the DLT technology to the legal industry whereby Tokenization, Smart Contracts, ICOs, and Notarisation. Member of the ‘CBDC Committee’ of ‘ABIE - Associazione Blockchain Imprese ed Enti’ and Advisory Board Member of ‘CryptoValues’.
- Wine and Italian truffles connoisseur. Promoted the ‘White Italian Truffle of Alba’ attending networking events and private members’ clubs also in London.

Legal work experiences* Activities above marked with an asterisk are legal work experiences which are peculiar to the English education system. These temporary legal work experiences are usually taken during vacation periods.

Publications

- Andrea Berruto, *La comunicazione FINMA riguardante il traffico dei pagamenti nella blockchain/The FINMA communication concerning payment transactions in the blockchain*, Diritto Bancario Online.
- Andrea Berruto, *La nuova disciplina francese dei crypto-asset: un imperfetto tentativo regolatorio?/ The new French crypto-asset discipline: an imperfect regulatory attempt?*, Diritto Bancario Online.
- Andrea Berruto, *Crypto Exchange Traded Fund (ETF): molto rumore per nulla?/ Crypto Exchange Traded Fund (ETF): much ado about nothing?*, Cointelegraph Italia.